

# Press Release

1 October 2018

## **SCHIFF-MARTINI & CIE. moves to Lindbergh Parkside Office**

**The auditing and tax advisory firm has moved into a building of its own in the business district Gateway Gardens at Frankfurt Airport**

As of 1 October 2018, the auditing and tax advisory firm Schiff-Martini & Cie. GmbH (SMC) has moved into its newly constructed office building “Lindbergh Parkside Office” in Gateway Gardens, located directly at Frankfurt Airport, to accommodate and facilitate the company’s steady growth. In this new location, SMC will be best equipped to implement its international “inbound business concept”, which provides international companies with a full range of services for establishing and maintaining their German subsidiaries at a convenient one-stop location.

“We have continued to grow and expand ever since the company was founded. We currently have a team of 70 employees who service more than 300 German subsidiaries of foreign companies from more than 20 different countries worldwide. Over 75% of our clients are headquartered in the USA, Great Britain and Japan. Now the time has come for us to move into an office building of our own. We look forward to our new headquarters in the heart of Europe”, explains Roland Schiff-Martini, founder and Managing Partner of SMC.

With 5,200 m<sup>2</sup> of space (GFA) spanning a total of seven floors, “Lindbergh Parkside Office” provides optimal conditions for international companies. The “inbound business concept” means the new office building will serve as a one-stop location for any services clients may need: personnel recruitment, legal consultation, notary services, management consultancy, insurance brokerage or any number of real estate matters.

The concept is rounded out by “Lindberghs Café”, which opens out to an expanse of the adjacent park, as well as an SMC-run office centre that offers flexible office solutions and services. Here, start-ups and foreign parent companies can rent office space for their German subsidiaries and benefit first-hand from the location advantages of Frankfurt’s most innovative business district, Gateway Gardens.

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SMC has amassed considerable expertise in assisting international corporations as they establish German subsidiaries, and its clients have come to value the strategic advantages of a location in immediate proximity to the airport. “With the setup of our new headquarters as a global consultancy centre, we are excited to be able to offer our clients an excellent ‘one-stop location’”, says Susanne Ude-Lomb, Managing Partner of SMC. “A growing number of businesses have settled in the Rhine-Main area in the past few years, which means a vast increase in demand for the kind of comprehensive consultancy and service packages that we offer. Political and economic developments such as Brexit are increasingly causing companies to relocate their European headquarters to continental Europe.”

Kirstin Neeser, one of the firm’s further partners, adds: “We are confident that we will be able to maintain our company’s dynamic growth here at our new location and that our international clients will quickly come to appreciate our new one-stop concept with all of its modern advantages, close collaboration and easy accessibility.”

We would be happy to provide you with high-resolution files of the following image:



As of October, SMC will service international clients at Lindbergh Parkside Office in Frankfurt’s Gateway Gardens

## **Background information on SCHIFF-MARTINI & CIE. GmbH**

The auditing and tax advisory firm Schiff-Martini & Cie. GmbH (SMC) was founded in February 1992. The core of its advisory services is to support German subsidiaries of foreign investors with a complete package of services, which in addition to auditing, accounting and tax advisory services also covers staff recruitment and site identification for the subsidiary concerned.

The core of its consultancy work is support for German subsidiaries of foreign investors with a complete package of services: from start-up consultancy covering the legal and tax structuring, accounting, payroll and compliance, tax consultancy, M&A transaction consultancy, all the way through to support with cooperation partners in site identification, staff recruitment, notary services, legal and business management consultancy, plus insurance services, visas and work permits.

SMC, as an internationally focused firm of consultants, currently supports around 300 German subsidiaries with investors from a total of 20 different countries. More than 75 per cent of the clients are headquartered in the USA, the UK or Japan. SMC's 70-strong crew is correspondingly international in composition, including a dedicated team for Japanese clients featuring native-speakers.

The client portfolio essentially comprises sales companies, with some production enterprises as well. Over the course of the years, SMC has built up a fund of specialised expertise in the following sectors: property, automotive component suppliers, IT/software, the pharmaceutical and medical sectors, and the fashion industry. For the property sector, there is even a complete team.

The clients are usually mid-tier companies with a head count of roughly 500 employees. The sales volume will range up to one billion euros, depending on the client and the sector involved. The client base includes numerous enterprises listed on the stock exchange.

SMC is a member of BKR International ([www.bkr.com](http://www.bkr.com)), one of the world's leading alliances of independent tax consultants and auditors, numbering approximately 160 companies with 500 facilities in 80 different countries.

**You will find more information at: [www.schiffmartini.com](http://www.schiffmartini.com)**